



CONCRETE SURCHARGE SCHEDULE

CAIRNS ORDERS Phone: (07) 4047 8300
MALANDA ORDERS Phone: (07) 4047 8300

Item	Description	Charge	Minimum
Waiting Time	Applies after 30 minutes on site	\$3.30/minute	
Out of Hours (Applies to Loading Time at the Plant)	Normal working hours		
	Mon-Fri 6:00am - 5:00pm	N/A	4.0m ³
	Mon-Fri 4:00am - 6:00am	\$15/m ³	4.0m ³
	Mon-Fri Night Works 5:00pm - 4:00am	\$55/m ³	4.0m ³
	Saturday morning 4:00am - 12 noon	\$15/m ³	4.0m ³
	Saturday afternoon 12 noon - 6:00pm	\$55/m ³	4.0m ³
	Saturday night, Sunday 6:00pm - 4:00am	\$90/m ³	4.0m ³
	Public holidays		
	Plant Opening Fee (Minimum 36 hours noticed required)	\$2,250/Plant	20m ³ or more
		\$2,750/Plant	20m ³ or less
Minimum Cartage Maxi Truck	Applies to all loads less than 4.0/m ³ on maxi trucks	1km - 5 km, any load less than 4.0m ³ a fee of \$30.00/m ³ or part thereof will apply, plus a distance surcharge of \$2.10/km/m ³ after 5km shall apply	
Minimum Cartage Mini Truck	Applies to all loads less than 1.6/m ³ on mini trucks	1km - 5 km, any load less than 1.6m ³ a fee of \$86.00/m ³ or part thereof will apply, plus a distance surcharge of \$2.05/km/m ³ after 5km shall apply	
	Mini truck load fee/by request	\$85.00/load	
Distance Cartage	Applies to all deliveries outside nominated town distance from plant of 26 kilometres (Maxi Trucks) Nominated local delivery area is specified as Trinity Beach to Gordonvale township	\$2.10/m ³ /km	4.0 m ³
Truck Standby	1 st hour free – payable after 1 hour standby	\$150.00/hour/ truck	Minimum 4 hr
		Pro Rata	

Please note that all rates are excluding GST

Valid from 01.07.2025

Expires on 14.10.2025*

*Subject to changes with 30 days notice



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Item	Description	Charge	Minimum
Return Product Fee	Applies to any unused concrete returned from site. On all occasion, customers will be given the choice of taking excess on their site, or have it returned to Pioneer North Queensland for disposal at the following costs	\$125.00	0.1m³ - 0.5m³
		\$275.00	0.6m³ - 1.0m³
		\$550.00	1.1m³ - 2.0m³
		\$825.00	2.1m³ - 3.0m³
		\$1,100.00	3.1m³ - 4.0m³
		\$1,375.00	4.1m³ - 5.0m³
		\$1,650.00	5.1m³ - 6.0m³
		\$1,925.00	6.1m³ - 7.0m³
		\$2,200.00	7.1m³ - 8.0m³
Small Aggregate	Applies to 10mm and 7mm mixes	\$9.00	
	Other size aggregates	POA	
Waterproof Concrete	Pioneer North Queensland does not guarantee waterproof concrete or impermeability of concrete, or any resultant structure when a specification calls for the inclusion into a mix of a permeability reducing admixture or waterproof admixture treated concrete.		
Slump Modification	Deviation from standard 100mm slump	\$5.00	per/ 20mm or part there of
Reduced Line Mixes	N Class mixes up to 32MPa with 100mm slump	\$10.00/m³	
Retarder	Extra Fast Set	\$6.00/m³	
	Extra Slow Set	\$6.00/m³	
Exposed Aggregate Concrete	The pumpability of Exposed Aggregate Concrete is not guaranteed and we recommend that alternate methods of placement be used (e.g. Crane and Kibble). The raw materials used in the Exposed Aggregate Concrete range, are products of nature and therefore subject to variation in consistency, appearance, quality and texture. Any samples shown in brochures or at displays are indicative and illustrative only of the type of finish expected. No guarantee of the products colour or textured finish is given or implied. Aggregates may also contain natural impurities such as ironstone, which may cause rust staining. To reduce the impact of these variations we recommend this product be sealed.		
Coloured Concrete	For Quality Assurance purposes, Coloured Concrete or concrete containing colour oxides will only be batched and sold in whole cubic metre lots.		

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Item	Description	Charge	Minimum
Contract Documents	PNQ reserves the right to negotiate all conditions contained in any contract/ agreement documentation and until such negotiations have taken place PNQ Terms and Conditions of Sales, which have been included with this submission, will take precedence.		
Temperature Control	Applies to temperature controlled mixes Compliance with any temperature specifications is excluded.	POA	
Testing Weekday	Cast, cure, crush & report Monday to Friday between 6:00am - 5:00pm	\$100.00 Cylinder	3 Cylinders
Testing Other	Shrinkage, flexure, slump test only, extra cylinders	POA	
Product Quality	The concrete will be supplied to the agreed mix design. Whilst all due care and attention will be taken in supplying a quality product we have no control over the use of our product by the placing of the contractor and therefore no liability or responsibility will be accepted by Pioneer North Queensland with regard to the quality of the placed and finished concrete including, but not limited to, problems with delamination, ducting, honeycombing, colour, or the attaining of levels.		
Specifications	Unless otherwise stated the above prices are based on the use of materials that meet the standards set within the current revision of AS1379. If materials other than these are required or specified, please ask us to requote.		
Order cancellation	Applies when a pour under 50 m ³ is cancelled before 8:00am one business day prior to the pour.		\$2,000 per event
	Applies when a pour greater than 50 m ³ + is cancelled after 8:00am one business day prior to the pour.		\$4,000 per event
Administration Fee	Replacement invoices or delivery dockets	\$7.00/Copy	
Trading Terms	Strictly 30 days to account customers Cash Sale – payment required prior to delivery Credit accounts – within any credit period granted in writing by PNQ All rates are exclusive of GST		

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Item	Description	Charge	Minimum
Credit Card Payments	PNQ has the option for account customers to pay their invoices via credit card. This payment method will attract a surcharge of 1.0% for MasterCard and Visa and 2.04% for AMEX.		
Plant Delay Fees	Delays to the PNQ production process due to: 1. Changes to the agreed starting time; 2. Changes to the agreed consumption rate	PNQ reserves the right to recover costs up to \$2,000 per hour	
NOTE: “We may increase our rates at any time to reflect costs incurred due to a carbon emissions scheme (or other regulation of greenhouse gas emissions), including costs passed on by our cement suppliers.”			
Product Testing			
- Please note testing may be sub contracted. The ordering of testing by the customer is taken as approval to use alternative NATA approved contractors.			

*Please note, all services charges and testing charges will be applied over and above rates charged for concrete.

**All charges are subject to change without notice

For explanation of Surcharges – please contact your Pioneer North Queensland representative.

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ABN: 80 068 203 734
Lot 5 Maconachie Street, Woree
PO Box 6155, Cairns QLD 4870
Telephone: 07 4047 8300
www.pnq.com.au



Pioneer North Queensland Pty Ltd

CONCRETE TESTING CHARGES

Cairns Region North Queensland

Phone: (07) 4047 8300

STANDARD TESTING

Monday to Friday 6:00am to 5:00pm

	BILLING UNIT	CHARGE All rates are exclusive of GST
Standard Compression Test - 100mm cylinders (minimum of 3) Cast, slump, cure, crush & report	per test	\$300
Extra Compression Test - 100mm cylinders Cast, slump, cure, crush & report	per cylinder	\$100
Sulphur Capping	per cylinder	\$5
Slump Test Only	each	\$100
Extra Slump Test	each	\$25
Standard shrinkage testing (3 x 75mm beams) with NATA certificate	per test	\$600
Shrinkage - Sample Only (minimum of 3 specimens)	per specimen	\$50
Standard Flexure Testing (3 x beams) with NATA certificate	per test	\$600
Flexure Test – Sample Only (minimum of 3 specimens)	per specimen	\$100
Crush and Report Only (cylinders must be delivered to the lab)	per cylinder	\$50

ADDITIONAL TESTING AND OTHER ITEMS

Monday to Friday 6:00am to 5:00pm

Air Content	each	\$150
Grout test - (75mm cubes minimum of 3)	per test	\$150
Extra Grout Cube	per test	\$50
Bleeding of Concrete	per test	\$150

For other test types and charges, please contact your Pioneer North Queensland representative.

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Pioneer North Queensland Pty Ltd

CONCRETE TESTING CHARGES

ADDITIONAL CHARGES In addition to the above rates	BILLING UNIT	CHARGE All rates are exclusive of GST
Testing Surcharge Weekday testing 5.00pm - 6.00am (in addition to the standard testing charges) (minimum of 4 hours)	per cylinder	\$20
	per hour	\$50
Saturday 6.00am - 2.00pm (in addition to the standard testing charges)	per cylinder	\$30
Saturday 2.00pm to Monday 6.00am (in addition to the standard testing charges) (minimum of 4 hours)	per cylinder	\$30
	per hour	\$50
Public holidays are treated as a Sunday (in addition to the standard testing charges) (minimum of 24hrs notice booking time).	per cylinder	\$30
	per hour	\$50
Technician Stand By Rate	per hour	\$95
Technician Travel Rate	per hour	\$85

Please Note: Minimum 24 hours notice to book testing and any changes to orders within that time will be subject to availability.

Any testing required over and above normal Project Assessment for compression should be advised at time of booking.

For other test types and charges, please contact your Pioneer North Queensland representative.

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QUARRY SURCHARGE SCHEDULE

EDMONTON ORDERS

Phone: (07) 4047 8300

Washed Material:	Add \$1.80/ Tonne to above price per tonne	
Pugged Material:	Add \$2.00/ Tonne to above price per tonne	
Cement Treated Material:	1% - Add \$12.50/ Tonne to above price per tonne 1.5% - Add \$14.00/ Tonne to above price per tonne 2% - Add \$16.00/ Tonne to above price per tonne 3% - Add \$20.00/ Tonne to above price per tonne 4% - Add \$24.00/ Tonne to above price per tonne 5% - Add \$28.50/ Tonne to above price per tonne	
Washout Fee:	Orders less than 100T of Cement Treated Material	\$200/per event
Delivery:	Delivery of quarry material will be delivered by Truck & Dog into stockpile between Monday – Friday 7:00am to 5:00pm and Saturday 7:00am to 12 noon. Additional surcharges which may apply: 1. Saturday Surcharge \$1.95/Tonne for any material supplied on Saturday 2. Extra charge per tonne for all deliveries requested in Body Truck 3. \$2.00 per tonne for pugged material, except CTB material 4. After hours 5. Minimum cartage for 10 tonne applies to small deliveries 6. Waiting time applies after 15 minutes on site - Truck & Dog \$120 per hour (or part thereof) - Body Truck \$150 per hour (or part thereof)	
Testing:	Testing on the project will be conducted in accordance with our Quality Manual and Procedures.	
Method of Measure:	Computerised weighbridge/ scales in tonnes for quarry and sand material.	

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Valid from 01.07.2025

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QUARRY SURCHARGE SCHEDULE

EDMONTON ORDERS

Phone: (07) 4047 8300

Method of Payment:	Payment as per prices and surcharges quoted above and in accordance with Pioneer North Queensland Pty Ltd trading terms and conditions of sale as shown on delivery dockets.	
Rise and Fall:	To apply	
Administration Fee	Replacement invoices or delivery dockets	\$7.00/Copy
Trading Terms:	Strictly 30 days to account customers Cash Sale – payment required prior to delivery Credit accounts – within any credit period granted in writing by PNQ All rates are exclusive of GST	
Credit Card Payments	PNQ has the option for account customers to pay their invoices via credit card. This payment method will attract a surcharge of 1.0% for MasterCard and Visa and 2.04% for AMEX.	
Plant Delay Fees:	Delays to the PNQ production process due to: 1. Changes to the agreed starting time; 2. Changes to the agreed consumption rate	PNQ reserves the right to recover costs up to \$2,000 per hour
NOTE: "We may increase our rates at any time to reflect costs incurred due to a carbon emissions scheme (or other regulation of greenhouse gas emissions), including costs passed on by our cement suppliers."		
The above prices will be cancelled, unless acceptance is agreed in writing within 30 days.		
To accept this offer, this quotation must be signed and a copy returned to Pioneer North Queensland Pty Ltd. Alternatively, any deliveries made against this quotation will be deemed to be acceptance.		

****All charges are subject to change without notice**

For explanation of Surcharges – please contact your Pioneer North Queensland representative.

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QUARRY SURCHARGE SCHEDULE

INNISFAIL ORDERS Phone: (07) 4047 8300

Washed Material:	Add \$1.80/ Tonne to above price per tonne
Pugged Material:	Add \$3.00/ Tonne to above price per tonne
Cement Treated Material:	1% - Add \$14.50/ Tonne to above price per tonne 1.5% - Add \$16.00/ Tonne to above price per tonne 2% - Add \$18.00/ Tonne to above price per tonne 3% - Add \$22.00/ Tonne to above price per tonne 4% - Add \$26.00/ Tonne to above price per tonne 5% - Add \$30.50/ Tonne to above price per tonne
Washout Fee:	Orders less than 100T of Cement Treated Material \$200/per event
Delivery:	Delivery of quarry material will be delivered by Truck & Dog into stockpile between Monday – Friday 7:00am to 5:00pm and Saturday 7:00am to 12 noon. Additional surcharges which may apply: 1. Saturday Surcharge \$1.95/Tonne for any material supplied on Saturday 2. Extra charge per tonne for all deliveries requested in Body Truck 3. \$3.00 per tonne for pugged material, except CTB material 4. After hours 5. Minimum cartage for 10 tonne applies to small deliveries 6. Waiting time applies after 15 minutes on site - Truck & Dog \$120 per hour (or part thereof) - Body Truck \$150 per hour (or part thereof)
Testing:	Testing on the project will be conducted in accordance with our Quality Manual and Procedures.
Method of Measure:	Computerised weighbridge/ scales in tonnes for quarry and sand material.

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QUARRY SURCHARGE SCHEDULE

INNISFAIL ORDERS

Phone: (07) 4047 8300

Method of Payment:	Payment as per prices and surcharges quoted above and in accordance with Pioneer North Queensland Pty Ltd trading terms and conditions of sale as shown on delivery dockets.	
Rise and Fall:	To apply	
Administration Fee	Replacement invoices or delivery dockets	\$7.00/Copy
Trading Terms:	Strictly 30 days to account customers Cash Sale – payment required prior to delivery Credit accounts – within any credit period granted in writing by PNQ All rates are exclusive of GST	
Credit Card Payments	PNQ has the option for account customers to pay their invoices via credit card. This payment method will attract a surcharge of 1.0% for MasterCard and Visa and 2.04% for AMEX.	
Plant Delay Fees:	Delays to the PNQ production process due to: 1. Changes to the agreed starting time; 2. Changes to the agreed consumption rate	PNQ reserves the right to recover costs up to \$2,000 per hour
NOTE: “We may increase our rates at any time to reflect costs incurred due to a carbon emissions scheme (or other regulation of greenhouse gas emissions), including costs passed on by our cement suppliers.”		
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SAND & QUARRY SURCHARGE SCHEDULE

BARRON SANDS ORDERS

Phone: (07) 4047 8300

Delivery:	Delivery of quarry material will be delivered by Truck & Dog into stockpile between Monday – Friday 7:00am to 5:00pm and Saturday 7:00am to 12 noon. Additional surcharges which may apply: 1. Saturday Surcharge \$1.95/Tonne for any material supplied on Saturday 2. Extra charge per tonne for all deliveries requested in Body Truck 3. After hours 4. Minimum cartage for 10 tonne applies to small deliveries 5. Waiting time applies after 15 minutes on site - Truck & Dog \$120 per hour (or part thereof) - Body Truck \$150 per hour (or part thereof)	
Testing:	Testing on the project will be conducted in accordance with our Quality Manual and Procedures.	
Method of Measure:	Computerised weighbridge/ scales in tonnes for quarry and sand material.	
Method of Payment:	Payment as per prices and surcharges quoted above and in accordance with Pioneer North Queensland Pty Ltd trading terms and conditions of sale as shown on delivery dockets.	
Rise and Fall:	To apply	
Administration Fee	Replacement invoices or delivery dockets	\$7.00/Copy
Trading Terms:	Strictly 30 days to account customers Cash Sale – payment required prior to delivery Credit accounts – within any credit period granted in writing by PNQ All rates are exclusive of GST	
Credit Card Payments	PNQ has the option for account customers to pay their invoices via credit card. This payment method will attract a surcharge of 1.0% for MasterCard and Visa and 2.04% for AMEX.	

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SAND & QUARRY SURCHARGE SCHEDULE

BARRON SANDS ORDERS

Phone: (07) 4047 8300

Plant Delay Fees:	Delays to the PNQ production process due to:	PNQ reserves the right to recover costs up to \$2,000 per hour
	1. Changes to the agreed starting time;	
	2. Changes to the agreed consumption rate	

NOTE: "We may increase our rates at any time to reflect costs incurred due to a carbon emissions scheme (or other regulation of greenhouse gas emissions), including costs passed on by our cement suppliers."

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AGGREGATE CARTAGE RATES FOR:

Edmonton Quarry
Innisfail Quarry
Barron Sands
Tablelands Fine Sands

RATES EFFECTIVE as at 1st July 2025

Below cartage rates charged per tonne

Km's are calculated by the inbuilt truck GPS from PNQ quarry to customer site

Km's are rounded up to the nearest whole km.

Rock products larger than 300mm are to be carted in Rock Trucks.

Cartage rates will be applied over and above rates charged for aggregate product

All prices are exclusive of GST

KMs	Body Truck	Truck & Dog	Rock Trucks	KMs	Body Truck	Truck & Dog	Rock Trucks
1- 5	9.97	6.37	10.58	33	15.63	10.65	18.74
6	10.19	6.53	10.89	34	15.82	10.79	19.00
7	10.40	6.70	11.20	35	16.00	10.93	19.27
8	10.62	6.86	11.51	36	16.19	11.07	19.54
9	10.84	7.02	11.82	37	16.37	11.22	19.81
10	11.06	7.18	12.13	38	16.55	11.36	20.08
11	11.27	7.35	12.44	39	16.74	11.50	20.35
12	11.49	7.51	12.75	40	16.92	11.64	20.62
13	11.71	7.67	13.06	41	17.11	11.78	20.89
14	11.93	7.84	13.37	42	17.29	11.92	21.16
15	12.14	8.00	13.69	43	17.48	12.06	21.43
16	12.36	8.16	14.00	44	17.66	12.20	21.70
17	12.58	8.33	14.31	45	17.85	12.35	21.97
18	12.80	8.49	14.62	46	18.03	12.49	22.23
19	13.01	8.65	14.93	47	18.22	12.63	22.50
20	13.23	8.81	15.24	48	18.40	12.77	22.77
21	13.41	8.96	15.51	49	18.59	12.91	23.04
22	13.60	9.10	15.78	50	18.77	13.05	23.31
23	13.78	9.24	16.04	51	18.96	13.19	23.58
24	13.97	9.38	16.31	52	19.14	13.33	23.85
25	14.15	9.52	16.58	53	19.33	13.47	24.12
26	14.34	9.66	16.85	54	19.51	13.62	24.39
27	14.52	9.80	17.12	55	19.69	13.76	24.66
28	14.71	9.94	17.39	56	19.88	13.90	24.93
29	14.89	10.09	17.66	57	20.06	14.04	25.19
30	15.08	10.23	17.93	58	20.25	14.18	25.46
31	15.26	10.37	18.20	59	20.43	14.32	25.73
32	15.45	10.51	18.47	60	20.62	14.46	26.00

For information on deliveries over 61kms please refer your PNQ representative

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